

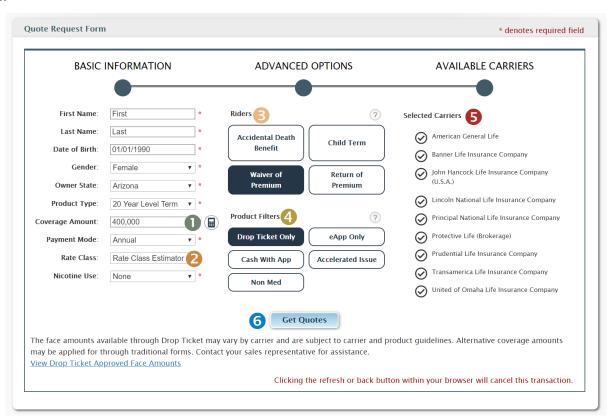


## TRENDING THIS WEEK IN CRUMP'S TRANSACTION CENTER

## **Use Filters for Better (and More Accurate) Quote Results**

We strive to provide you with the most accurate quotes as possible. The 'Quote & Drop Ticket' tool in the Transaction Center allows you to filter by products and riders, providing you with appropriate results for your clients.

- Needs Analysis Calculator helps you perform coverage needs analysis
- **Rate Class Estimator** helps identify the appropriate rate class leading to more accurate quoting
- Select **optional riders**, including Accidental Death Benefit, Waiver of Premium, Child Term, and Return of Premium
- Filter by submission type and product features, including Drop Ticket Only, eApp Only, Cash with App, Accelerated Issue, and Non Med
- **5** Throughout the process, **available carriers** are displayed; click checkmarks to unselect carriers
- **6 Get quotes** from the selected carriers



## **Next Steps**

Log in to <u>crump.com</u> and click the Transaction Center button to get better and more accurate quote results.



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