



Susan Weiland, CLTC®

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Susan Weiland serves as the long term care external wholesaler for Crump Life Insurance Services, supporting Principal, Prudential, World Financial Group, Transamerica, and US Bank accounts. She is responsible for long term care insurance and linked benefit product sales, financial professional education, and marketing initiatives.

Susan has more than 30 years of experience in the financial services industry, spending more than 28 years dedicated to the long term care insurance business and promoting the importance of planning for an extended care event. Before joining Crump in 2015, she was a retirement planning specialist and also spent 12 years as vice president and long term care product manager with financial service corporations.

Susan holds her Certified Long Term Care (CLTC®) designation; is life, health; and variable insurance licensed in Delaware and is a FINRA Series 6 registered representative. Susan obtained a Bachelor of Science degree in business administration and marketing from Towson University of Maryland in Towson, Maryland. She resides in Dagsboro, Delaware, with her husband.

About Crump Life Insurance Services

Crump Life Insurance Services is a leading third-party distributor and service provider of insurance and retirement products. Crump supports the distribution of life insurance, annuities, long term care, linked benefits, disability, and health products with the industry's premier sales and back-office support and technology services, marketing under the following brands: Crump, Hanleigh, Truist Life Insurance Services, and Tellus.