

We Are All in This Together



We are in this together and I am here to help!

Despite the many challenges you are currently facing, your clients continue to need your support and the solutions you provide. I value your business and want you to know that I am committed to supporting your business needs as you work with your clients. TIME has an active business continuity plan that allows me and my support team access to resources, support and technology necessary to support your practice. This includes:

- **Virtual availability:** delivering our knowledge and services via phone, email and WebEx
- **Digital capability:** offering streamlined application and underwriting services in many situations

Early indicators from online life insurance retailers have recently shown a 50% increase in life insurance applications*. The value of risk protection products is more meaningful than ever. These are conversations that you should continue to have with your clients.

Please let me know if there is anything I can do to assist you during this time. I stand ready to help you and your clients assess their risk protection needs.



866.896.4995



*Forbes.com: Consumers Panic Shopping for Life Insurance in the Fact of Coronavirus

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