

Fixed index
universal life
insurance

Allianz High Net Worth Foreign National (HNWFN) Program

Getting approved to sell

Complete the following list of requirements to get approved for the Allianz Life Insurance Company of North America (Allianz) HNWFN Program. You must be appointed to sell with Allianz prior to submitting a Foreign National application.

If you and your FMO/AFMO are new to the HNWFN Program:

Requirement	Action item(s)
FMO and/or AFMO Certification	Before you can sell through our HNWFN Program, your affiliated FMO/AMFO must complete this form.

Financial professionals: Fulfill the following requirements after you complete the Allianz contracting process.

Requirement	Action item(s)
Allianz Foreign National Solicitation and Referral training	Before you can solicit and sell through our HNWFN Program, you must complete this training and attest that you understand the content. Access the training at www.allianzlife.com/lifesalestools .
Financial Professional Certification (Form NB6117)	You must complete this form to sell through our HNWFN Program.
Sales, Solicitation, and Referral Guidelines	Review and adhere to our Sales, Solicitation, and Referral Guidelines pursuant to the Allianz HNWFN Producer Guide (M-7315).
Allianz AML training	Complete this portion of the standard contracting and appointment process to sell with Allianz. If your AML training is expired, you are required to complete the training prior to submitting a case.
FCRA Packet	If you have been contracted and appointed with Allianz for six months or more, you are required to complete this packet.



If you have questions regarding any of these requirements, please contact your Allianz Life Case Design Team at 800.950.7372.



Product and feature availability may vary by state and broker/dealer.

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Guarantees are backed solely by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America. www.allianzlife.com

Products are issued by Allianz Life Insurance Company of North America, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. 800.950.1962

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