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Guardian Global Citizen Program

High net worth global citizens from key countries now receive expanded services from Guardian.



In today's global economy, there are very few borders to opportunity. High net worth international clients have roots in many parts of the world – be they family ties, business interests, or real estate holdings. They see themselves more as citizens of the world than of a specific country.

Why Guardian

History.

As a company originally founded by immigrants with a diverse employee base, Guardian understands the needs of global citizens. Guardian has been issuing coverage to foreign nationals since 1919; now, the Global Citizens program provides enhancements that recognize the specific needs of the high net worth international client.

Product.

Guardian offers competitive life products to cover your client's US insurance needs. Our financial strength is recognized by rating companies, with a Comdex score of 99.* We have an international inforce block of business of \$3.5B covering 128 countries.

Dedication.

Guardian has created a dedicated team to provide white-glove service for your global citizen clients:

- Case concierge to shepherd you and your client through the application process
- Dedicated underwriters
- · Complimentary review of US trust
- · Translation services
- · Law firm referrals

Qualifying Clients

Non-US resident clients who:

- Have \$250,000 in a US chartered bank for at least 6 months,¹ or
- Own residential or commercial property in the US, or
- Own an interest in or equity in a US domiciled business. or
- Have immediate family members who are US citizens

Program Offering

Maximum Coverage

• Up to 4 times the US situated assets

Limits

- Up to \$20 M for A countries²
- Up to \$10 M for B countries

Retention

• Up to \$20 M for A countries

Countries of Specialization

Argentina Hong Kong Serbia

Canada Israel South Korea

Chile Mexico Taiwan

European Union Panama United Kingdom

We reserve the right to change/update the country list at any time due to current geopolitical conditions.



Interested in learning more? Contact your local Guardian agency today!

The Guardian Life Insurance Company of America

guardianlife.com

New York, NY

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¹Other financial related requirements may apply.

 2 We may bind our reinsurers for a total risk of \$30M for some cases. Consult your underwriter.

Financial information concerning Guardian as of December 31, 2021, on a statutory basis: $Admitted \, Assets = \$72.1 \, Billion; \, Liabilities = \$63.5 \, Billion \, (including \$51.8 \, Billion of Reserves); \, and \, Surplus = \$8.6 \, Billion. \, *Comdex is not a rating, but a composite of all ratings that a company has received from the major rating agencies (A.M. Best, Standard & Poor's, Moody's, and Fitch). Comdex percentile ranks the companies, on a scale of 1 to 100 (with 100 being the best).$

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