



1. General Instructions

This form is required for all applications where the resident state of the life insurance policy or annuity contract (“policy/contract”) owner/applicant is not the state where the application is signed and the policy/contract issued (a “Non-Resident Sale”).

Nationwide will not accept Non-Resident Sales when the owner/applicant’s resident state is **Massachusetts, Minnesota, Utah or Washington**.

2. Fundamental Requirements

In general, it is preferred that the solicitation, application and issuance of any policy of insurance take place in the state where the owner/applicant resides. However, there are some situations where a Non-Resident Sale may be appropriate. Each state has jurisdiction and regulations governing insurance product approvals, insurance producer licensing, and solicitation to purchase insurance products. Insurance producers who knowingly solicit the purchase of an insurance policy or annuity contract in a state where the product is not approved or where the insurance producer is not appropriately licensed can be subject to fines and sanctions. The insurance producer should advise the owner/applicant of any differences between the product as approved in the owner/applicant state of residence and the product as approved in the state of solicitation, issue and delivery.

By signing below, the insurance producer is certifying that this sale meets one or more of the following requirements:

- The owner/applicant owns or rents a secondary address in the non-resident state.
- The owner/applicant is employed by or owns a business in the non-resident state.
- The owner/applicant of the policy/contract will be a trust or LLC domiciled in the non-resident state.
- The owner/applicant is different than the insured/annuitant and the sale took place in the resident state of the insured/annuitant.
- The owner/applicant has a prior relationship with the producer and the sale took place in the producer’s primary office location
- The owner/applicant was referred to the producer and the sale took place in the producer’s primary office location

3. Insurance Producer Certifications

I certify that:

- This sale is consistent with the requirements described in Part 2 above, and
- All aspects of the sale and application process took place in the “state where signed” as listed on the application

Insurance Producer’s:

Signature: _____ **Date:** _____

4. Owner/Applicant Acknowledgment

I understand that the life insurance policy or annuity contract for which I am applying will be governed by the insurance regulations of the state where I am signing the application.

Policy/Contract Number (if known): _____

Owner/Applicant:

Name (please print): _____ Last 4 digits of SSN: _____

Signature: _____ **Date:** _____

Owner/Applicant:

Name (please print): _____ Last 4 digits of SSN: _____

Signature: _____ **Date:** _____