Factors and conditions

We consider the following conditions and factors when evaluating each proposed insured. As you review this list, remember that it's just a quick reference and does not include everything that could affect our final underwriting decision. Also, some rated classifications may qualify for the Placement Improvement Program (depending on the product) so please contact your underwriter for more details.

Preferred and Standard Plus risk guidelines for all products **except** Nationwide YourLife Guaranteed Level Term and Whole Life products

Ages 18 - 70						
Criteria	Nontobacco Preferred Plus	Nontobacco Preferred	Tobacco Preferred	Nontobacco Standard Plus		
Nicotine/ tobacco use	No use within past 5 years	No use within past 24 months	Use within past 12 months	No use within past 12 months		
Blood pressure readings	Age ≤55 Not to exceed 140/80 Age >55 Not to exceed 140/90	Age ≤55 Not to exceed 145/90 Age >55 Not to exceed 150/90		Age ≤55 Not to exceed 145/90 Age >55 Not to exceed 150/90		
Blood pressure treatment	No blood pressure treatment	Treated blood pressure acceptable if well controlled for at least one year		Treated blood pressure acceptable if well controlled for at least one year		
Total cholesterol & HDL ratio	Treated cholesterol acceptable ≤230 and ≤ 5.0 ≤240 and ≤ 4.5 ≤250 and ≤ 4.0	Treated cholesterol acceptable ≤250 and ≤5.5 ages ≤ 60 ≤280 and ≤6.0 ages 61 to 70		Treated cholesterol acceptable ≤300 and ≤6.5 ages 60 and unde ≤300 and ≤7.0 ages 61 to 70		
Moving violations	≤1 in the past 3 years	≤2 in the past 3 years		No rating		
DUI/DWI	No conviction in the past 5 years	No conviction in the past 5 years		No conviction in the past 3 years for ages ≥21, otherwise no rating		
Drug/alcohol abuse	No history of abuse	No history of abuse within 10 years		No history of abuse within 7 years, otherwise no rating		
Family history	No death prior to age 60 in parent or sibling from cardiovascular disease or cancer	No death prior to age 60 in parent or sibling from cardiovascular disease or cancer		1 death prior to age 60 acceptab in parent or sibling from cardiovascular disease or cancer		
Personal history	No history of coronary artery disease, diabetes mellitus, stroke or cancer (except basal cell skin cancer)		No history of coronary artery disease or stroke Diabetes acceptable, no ratings Cancer history, treatment completed >10 years, no ratings			
Felony conviction	No history of felony conviction	No history of felony conviction		No felony conviction ≤10 years		
Aviation	Commercial pilots eligible if no other forms of aviation activity; all other forms of aviation are ineligible	Commercial pilots eligible if no other forms of rated aviation activity; all other nonrated aviation eligible		Commercial pilots eligible if no other forms of rated aviation activity; all other nonrated aviation eligible		
Avocation	Hazardous avocation risks are not eligible (except nonrated scuba diving)	Nonrated avocations eligible		Nonrated avocations eligible		
Foreign travel	No rating for travel/residence risks					
Build	See build chart					

Preferred and Standard Plus risk guidelines for all products **except** Nationwide YourLife Guaranteed Level Term and Whole Life products

Ages 71 and older						
Criteria	Nontobacco Preferred Plus	Nontobacco Preferred	Tobacco Preferred	Nontobacco Standard Plus		
Nicotine/ tobacco use	No use within past 5 years	No use within past 24 months	Use within past 12 months	No use within past 12 months		
Blood pressure readings	Not to exceed 140/90	Not to exceed 150/90		Not to exceed 150/90		
Blood pressure treatment	No blood pressure treatment	Treated blood pressure acceptable if well controlled for at least one year		Treated blood pressure acceptable if well controlled for at least one year		
Total cholesterol & HDL ratio	Treated cholesterol acceptable ≤270 and ≤4.5 Must be ≥160 unless treated	Treated cholesterol acceptable ≤280 and ≤6.5 Must be ≥160 unless treated		Treated cholesterol acceptable ≤330 and ≤7.5 Must be ≥160 unless treated		
Serum Albumin	<u>≥</u> 4.2	≥4.0		≥3.8		
Personal history	No history of cardiovascular disease, diabetes mellitus, stroke or cancer (except basal cell skin cancer)			No history of coronary artery disease or stroke Diabetes acceptable, no ratings Cancer history of cardiovascular disease or stroke, treatment completed >10 years, no ratings		
Functional	Has the ability to perform all activities of daily living and instrumental activities of daily living					
Cognitive	No evidence of impairment by testing					
Moving violations	≤1 in the past 3 years	≤2 in the past 3 years		No rating		
DUI/DWI	No conviction in the past 5 years	No conviction in the past 5 years		No conviction in the past 3 years, otherwise no rating		
Drug/alcohol abuse	No history of abuse	No history of abuse within 10 years		No history of abuse within 7 years, otherwise no rating		
Felony conviction	No history of felony conviction	No history of felony conviction		No felony conviction ≤10 years		
Aviation	Commercial pilots eligible if no other forms of aviation activity; all other forms of aviation are ineligible	Commercial pilots eligible if no other forms of rated aviation activity; all other nonrated aviation eligible		Commercial pilots eligible if no other forms of rated aviation activity; all other nonrated aviation eligible		
Avocation	Hazardous avocation risks are not eligible (except nonrated scuba diving)	Nonrated avocat	ions eligible	Nonrated avocations eligible		
Foreign travel	No rating for travel/residence risks					
Build	See build chart					

Preferred risk guidelines for Nationwide YourLife Guaranteed Level Term and Whole Life products **only**

Excludes Nationwide Simplified Whole Life

Preferred Plus/Pre	ferred risk guidelines				
Ages 18 - 70					
Criteria	Nontobacco Preferred Plus	Nontobacco Preferred	Tobacco Preferred		
Nicotine/ tobacco use	No use within past 5 years	No use within past 12 months	Use within past 12 months		
Blood pressure readings	Age ≤55 Not to exceed 140/80 Age >55 Not to exceed 140/90	Age ≤55 Not to exceed 145/90 Age >55 Not to exceed 150/90			
Blood pressure treatment	No blood pressure treatment	Treated blood pressure acceptable if well controlled for at least one year			
Total cholesterol & HDL ratio	Treated cholesterol acceptable ≤230 and ≤5.0 ≤240 and ≤4.5 ≤250 and ≤4.0	Treated cholesterol acceptable ≤250 and ≤5.5 ages 60 and under ≤280 and ≤6.0 ages 61 to 70			
Moving violations	≤1 in the past 2 years	≤2 in the past 3 years			
DUI/DWI	No DUI/DWI conviction in the past 5 years				
Drug/alcohol abuse	No history of abuse	No history of abuse within 10 years			
Family history	No death due to cardiovascular disease or cancer in either parent or sibling prior to age 60				
Felony conviction	No history of felony conviction				
Aviation	 No rating for aviation Civil aviation exclusion can be used (if available in state in which application was signed), with possible consideration for Preferred and Preferred Plus if rest of case qualifies Any aviation risk (excluding commercial pilots), even if no rating, is not eligible for Preferred Plus 				
Avocation	 No rating for hazardous avocation risk Any hazardous avocation risk, even if no rating, is not eligible for Preferred Plus (excluding scuba diving) 				
Foreign travel	No rating for foreign travel/residence risks				
Personal history	No history of coronary artery disease, diabetes, stroke or cancer (except basal cell skin cancer)				
Build	See build chart				

Preferred risk guidelines for Nationwide YourLife Guaranteed Level Term and Whole Life products **only**

Excludes Nationwide Simplified Whole Life

Preferred Plus/Pref					
Ages 71 and older					
Criteria	Nontobacco Preferred Plus	Nontobacco Preferred	Tobacco Preferred		
Nicotine/ tobacco use	No use within past 5 years	No use within past 12 months Use within past 12 months			
Blood pressure readings	Not to exceed 140/90	Not to exceed 150/90			
Blood pressure treatment	No blood pressure treatment	Treated blood pressure acceptable if well controlled for at least one year			
Total cholesterol & HDL ratio	Treated cholesterol acceptable ≤270 and ≤4.5 Must be ≥160 unless treated	Treated cholesterol acceptable ≤280 and ≤6,5 Must be ≥160 unless treated			
Serum albumin	≥4.2	≥4.0			
Functional	Has the ability to perform all activities of daily living and instrumental activities of daily living Has the ability to perform all activities of daily living and instrumental activities of daily living				
Cognitive	No evidence of impairment by testing	No evidence of impairment by testing			
Moving violations	≤1 in the past 2 years	≤2 in the past 3 years			
DUI/DWI	No DUI/DWI conviction in the past 5 years				
Drug/alcohol abuse	No history of abuse	No history of abuse within 10 years			
Felony conviction	No history of felony conviction				
Aviation	 No rating for aviation Civil aviation exclusion can be used (if available in state in which application was signed), with possible consideration for Preferred and Preferred Plus if rest of case qualifies Any aviation risk (excluding commercial pilots), even if no rating, is not eligible for Preferred Plus 				
Avocation	 No rating for hazardous avocation risk Any hazardous avocation risk, even if no rating, is not eligible for Preferred Plus (excluding scuba diving) 				
Foreign travel	No rating for foreign travel/residence risks				
Personal history	No history of coronary artery disease, diabetes, stroke or cancer (except basal cell skin cancer)				
Build	See build chart				