

Life Insurance Underwriting Criteria for Foreign Nationals, Foreign Residence, and Foreign Travel

Country Category	Ι	Ш	Ш	IV
Available Products and Maximum Face Amount	 WL products allowed up to the maximum face amount. UL for no more than half the maximum face amount for this category. \$25M maximum face amount Note: For Canada, all products, and riders available less than or equal to \$25m For Japan, life insurance sales are not allowed to Japanese residents 	 WL products allowed up to maximum face amount. UL for no more than half the maximum face amount for this category. \$10M maximum face amount Note: For Mexico, term products and riders are available up to \$2M	 WL products allowed up to the maximum face amount. UL for no more than half the max amount for this category. \$5M maximum face amount 	No Coverage for foreign nationals in this country category
Riders/Benefits	 No riders/benefits Allow one-time DOT if total base plus DOT less than or equal to \$25M Select Preferred and 	 No riders/benefits Allow one-time DOT if total base plus DOT less than or equal to \$10M 	 No riders/benefits Allow one-time DOT if total base plus DOT less than or equal to \$5M 	
Best Risk Class	Preferred at Underwriter discretion	Preferred II	Nonsmoker	
Rating Limit	No limit	Class 6	Class 4	
Enhanced Verification Criteria: All cases that require the consideration of foreign assets to justify the face amount will require enhanced verification regardless of country category, premium or face amount.	 Foreign Nationals, Foreign Residents, and Resident Aliens from Cat 1 jurisdictions regardless of time in the US enhanced review conducted on \$1,000,000 or more in premium. Japan prohibits offshore insurance companies from insuring a Japanese resident national. Special underwriting rules apply. 	 Foreign Nationals, Foreign Residents, and Resident Aliens from Cat 2 jurisdictions (except Argentina and Brazil) regardless of time in the US enhanced review conducted on \$1,000,000 or more in premium. Foreign Nationals and Foreign Residents in Brazil and Argentina enhanced review conducted regardless of face amount or premium amount. Foreign Nationals from Argentina and Brazil, the owner must be a US Citizen US based Trust or LLC or have resided in the US currently for at least 5 consecutive years. 	 Foreign Nationals and Foreign Residents in that jurisdiction enhanced review conducted regardless of face amount or premium amount. Resident Aliens with citizenship from Cat 3 jurisdiction in the US 2 years or less enhanced review conducted on \$100,000 or more in premium Resident Aliens with citizenship from Cat 3 jurisdiction in the US more than 2 years conducted on \$500,000 or more in premium 	 Resident Aliens with citizenship from Cat 4 jurisdiction in the US 5 years or less enhanced review conducted on \$50,000 or more in premium Resident Aliens with citizenship from Cat 4 jurisdiction in the US more than 5 years enhanced review conducted on \$500,000 or more in premium