



New York Life Advanced Markets Network

Accessing LIMRA's Best Interest and New York Life Product Training for Insurance

The New York State Department of Financial Services has amended its Regulation 187 ("Reg. 187") which imposes new best interest and suitability obligations on producers who recommend life insurance transactions in New York State ("NYS"). Insurers also have a delegable supervisory duty to ensure the suitability of such transactions, as well as related training and monitoring obligations. These amendments take effect on **February 1, 2020**. Prior to recommending a covered life insurance transaction in NYS, producers must complete Reg 187 Best Interest and New York Life Product specific training. We've partnered with LIMRA to host both training modules.

- Log onto the courses at the following website address: <https://knowledge.limra.com>
- Your Username is your National Producer Number (NPN), unless otherwise communicated. If you do not know your NPN, you can look it up by visiting the National Insurance Producer Registry at <http://www.nipr.com>.
- If this is your first time logging on to this site **your Password is your last name (lowercase)**. If you have previously accessed the courses, please use the password you created at that time.
- If you have forgotten your password, make sure that your username is filled in and click "forgot password." You will be prompted to answer your security question. Answer the security question correctly and it will allow you to reset your password.
- Once you are logged in, please access and **complete the courses entitled: Understanding Best Interest: NY Reg 187 for Producers (Course ID 1201) and /or New York Life Product Training (Course ID 1245)**. courses show 100% complete. After completion, make sure that the
- Please note that you **will not** receive a paper certificate of your completion of the courses. Upon completion send an email to AMN_Sales_Support@newyorklife.com with the name of the course(s) completed to include the date completed.
- **Should you have technical questions accessing the training site or navigating within the LIMRA site, please contact LIMRA's technical support partner's help line at support@cfmpartners.com or (866) 364-2380.**

For additional information on any topics covered here, please contact Individual Marketing Sales Support at 1-888-695-4748, Option 4 or Sales Support at AMN_Sales_Support@newyorklife.com

**Subject to minimum premium requirements and producer approval by New York Life.
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