








# Submitting Business Has Never Been Easier!

As technology evolves, Crump continues to look for ways to make submitting new business easier and more efficient for you. In addition to traditional paper/hard copy, you can submit electronically via **Upload**, **eApp**, **Drop Ticket**, **Flex**, and **Sales Assist**.



	PAPER/ HARD COPY SUBMISSION	ELECTRONIC/ONLINE SUBMISSION				
	Traditional 	Upload 	eApp 	Drop Ticket 	Flex 	Sales Assist 
<b>What it is</b>	Printed carrier-related application forms	Online tool to securely submit any ink-signed "paper"	An online wizard walks you through the application submission process resulting in 100% 'in good order' application submissions	You provide basic information and Crump's service providers interview your client, schedule the medical exam, and obtain their signed application forms	Complete as little as a Drop Ticket or as much as an eApp	Our licensed professionals make sales on your behalf
<b>How to submit</b>	You initiate via Email/Fax/ Mail	You initiate via Crump.com > Transaction Center	You initiate via Crump.com > Transaction Center	You initiate via Crump.com > Transaction Center	You initiate via Crump.com > Transaction Center	You initiate via Crump.com > Transaction Center, or by phone
<b>Product types</b>	Life, Long Term Care/ Hybrid Products, Disability Insurance, and Fixed Annuities	Life, Long Term Care/ Hybrid Products, Disability Insurance, and Fixed Annuities	Life, Long Term Care/ Hybrid Products, Disability Insurance, and Fixed Annuities	Life and Disability Insurance	Life	Life, Long Term Care/ Hybrid Products, Disability Insurance, and Fixed Annuities
<b>Compensation</b>	100% to producer identified on application	100% to producer identified on application	100% to producer identified on application	100% to producer identified on application	100% to producer identified on application	50% of placed commission to producer <sup>2</sup>
<b>Benefit</b>		Submit encrypted "ink-signed" documents directly to Crump	Produce 100% complete application submissions	Cases typically process 15 days faster <sup>1</sup>	Cases typically process 15 days faster <sup>1</sup> and produce 100% complete application submissions.	Sell any product that Crump offers, to any person, in any state <sup>2</sup>

Contact your **Crump** representative to learn more about these solutions for submitting your business to Crump.

<sup>1</sup>Based on average case timeframe; specific results may vary.

<sup>2</sup>Once the policy is placed in force, you will receive fifty percent (50%) of the placed case commissions, payable in accordance with your existing compensation level reflected in Crump's systems on a single-case basis when you are licensed in the state of sale.

Crump's Sales Assist program is not a means to circumvent any insurance license or carrier appointment requirements.

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