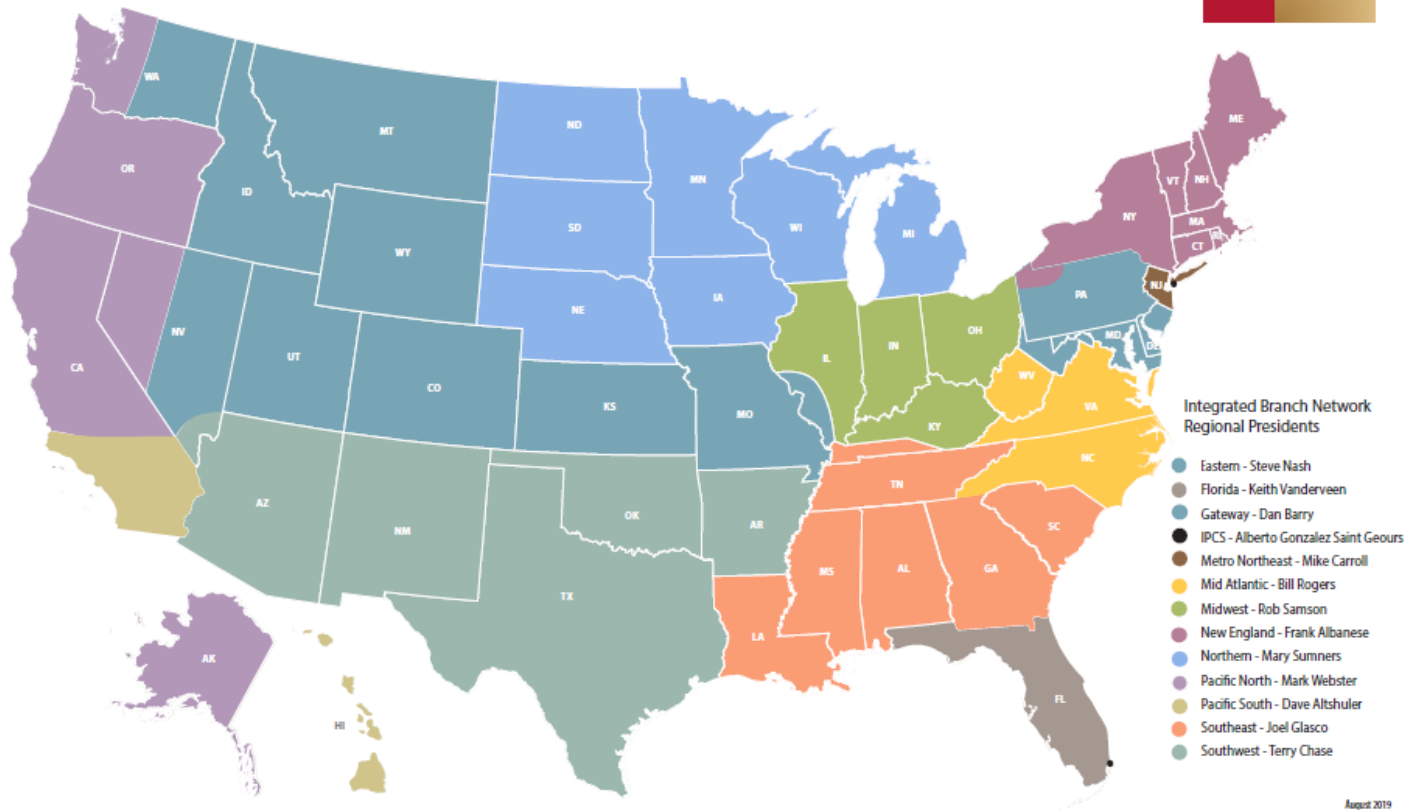


Integrated Branch Network • Regions



Business Development Group Leaders

Mike McLaughlin, Director, Business Development Group – Field Productivity
 James Craven, Director, Business Development Group – Lending
 Bryan Piskorowski, Director, Business Development Group – Advice & Market Strategy
 Matt Kane, Manager, Internal Business Development & BDG Strategy

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 314-875-5836
 314-875-1324
 314-875-8189

Eastern Region – Steve Nash, Regional President

Regional Productivity Manager

Mary Maret 215-936-5436

Productivity Consultant

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Michael Vorlop 804-212-9477
Tim Mairs 732-757-9626
Mary Maret 215-936-5436

Internal Business Development Consultant

Megg Roth 314-875-6797
Nate Young 314-875-3179
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Markets

Delaware
Baltimore-DC
Greater PA, Pittsburgh
Atlantic City, Marlton – Voorhees

Regional Lending Manager

Ken Dammann 732-687-4691

Regional Lending Director

Alisha Auldridge 443-310-4859
James Brotherton 859-669-1136
John Hurst 412-913-1529
Ali Gunjian 202-302-9474
Shawn Hapanowicz 216-346-5770
Shawn Haider 314-875-1105

Markets

Baltimore, Delaware
Philadelphia, Southern NJ
Philadelphia
Washington D.C.
Pittsburgh
Greater PA

Florida Region – Keith Vanderveen, Regional President

Regional Productivity Manager

Lorenzo Santiago 714-875-6694

Productivity Consultant

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Omar Osman 414-324-0237
Patrick Hoene 314-365-3535
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Markets

Jacksonville, Orlando, Deep South
Tampa, Naples
Fort Lauderdale, West Palm Beach
Boca Raton

Regional Lending Manager

John Malloy 404-664-1520

Regional Lending Director

Steve LaBelle 904-521-1550
Ryan Mitchell 786-778-3333
Gaby Payot 561-323-8739
Jeff Roman 727-799-5517

Markets

Jacksonville, Orlando, Panhandle
Fort Lauderdale
West Palm Beach, Boca Raton
Tampa, Naples

Gateway Region – Dan Barry, Regional President

Regional Productivity Manager

Meaghan Spiegel 314-875-2732

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Stacy Weis 720-327-3224
Gabe Kern 405-517-9213
Meaghan Spiegel 314-875-2732
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Freddie Hull 314-875-3201
Freddie Hull 314-875-3201
David White Jr. 314-875-3202
Freddie Hull 314-875-3201

Markets

St. Louis, Greater MO
CO, UT
KS
Metro East
Inland NW

Regional Lending Manager

Jessica Kelly 612-382-9254

Regional Lending Director

Bill Clarkson 314-413-6511
Ryan Dow 720-315-5404
Shawn Haider 314-875-1105

Markets

St. Louis, Metro East
CO, UT
Inland NW, KS, Greater MO

Metro Northeast Region – Mike Carroll, Regional President

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Productivity Consultant

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Marie Conheeneey 732-546-8051
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Aaron Holman 314-875-3198
Aaron Holman 314-875-3198
Aaron Holman 314-875-3198

Markets

NJ Major
Long Island
Central NJ
NYC
NJ Highlands

Regional Lending Manager

Ken Dammann 732-687-4691

Regional Lending Director

Robert Connelly 732-413-5704
Jill Salvatore 212-205-2936
Richard Spadafora 516-524-1401
Mike Kosup 908-801-9084
Fjolla Isufaj 646-818-0174

Markets

Central NJ
NYC
Long Island
Northern NJ
NYC

Mid Atlantic Region – Bill Rogers, Regional President

Regional Productivity Manager

Open TBD

Productivity Consultant

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Nate Werner 314-875-3186
Nate Young 314-875-3179

Markets

Central NC, Eastern NC
Charlotte NC
Roanoke, Ashville, Hickory
Central VA, Virginia Beach

Regional Lending Manager

John Malloy 404-664-1520

Regional Lending Director

Charles Buysse 980-428-4354
Michael Drew 804-840-7516
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Shawn Haider 314-875-1105

Markets

Charlotte, Ashville, NC
Central VA, Virginia Beach
Central NC, Eastern NC
Roanoke, Hickory

Midwest Region – Rob Samson, Regional President

Regional Productivity Manager

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Dennis Champa 216-789-7172

Internal Business Development Consultant

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James Els 314-875-3204

Markets

OH, Columbus, Toledo
Chicago North Shore, SW, NW
OK-AR, Bluegrass
Akron-Embassy, Cleveland

Regional Lending Manager

John Malloy 404-664-1520

Regional Lending Director

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Shawn Hapanowicz 216-346-5770
Rory McVey 312-756-9891
Shawn Haider 314-875-1105

Markets

Cincinnati, Columbus, Indianapolis
Cleveland, Akron
Chicago
Southern IL, Bluegrass, Northern IN, Toledo

New England – Frank Albanese, Regional President

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Zemetria Sanders 314-875-3177
Zemetria Sanders 314-875-3177
Zemetria Sanders 314-875-3177

Markets

Metro North, Hudson River
Boston, Upper New England
Western NY, Albany
Glastonbury, RI

Regional Lending Manager

Ken Dammann 732-687-4691

Regional Lending Director

Seth Clemmer 857-259-2103
Angela Lovely 203-222-5317
Shawn Haider 314-875-1105

Markets

Boston
Hudson Valley, CT
Western NY, Eastern NY, Norther New England

Northern – Mary Sumners, Regional President

Regional Productivity Manager

Matt Arnold 312-909-2430

Productivity Consultant

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Kevin Lewis 262-330-4623
Kris Prellberg 248-622-8228
Matt Arnold 312-909-2430

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Alina Bakieva 314-875-3187
Alina Bakieva 314-875-3187
Alina Bakieva 314-875-3187

Markets

Metro North, Hudson River
Boston, Upper New England
Western NY, Albany
Glastonbury, RI

Regional Lending Manager

Jessica Kelly 612-382-9254

Regional Lending Director

Ron Dickerson 248-433-8524
Shawn Haider 314-875-1105
Open TBD

Markets

Michigan
WI, IA, NE, ND, SD
MN

Pacific North – Mark Webster, Regional President

Regional Productivity Manager

Open TBD

Productivity Consultant

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Kimmie Taber 415-613-4670
Open (Central CA) Contact IBDC
Ryan Overman 310-648-1065

Internal Business Development Consultant

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Freddie Hull 314-875-3201
Freddie Hull 314-875-3201

Markets

Seattle, Portland
San Francisco
Central CA
Sierra Valley

Regional Lending Manager

Jessica Kelly 612-382-9254

Regional Lending Director

Peter Lendrum 916-934-9029
Charles Doepken 971-227-1441
Linh Hoang 408-769-9591
Nicolette Frandsen 415-404-2426
Open RLD TBD
Open RLD TBD

Markets

Sierra Nevada, Sacramento, Reno
OR, UT
San Jose, Palo Alto
San Francisco
WA, AK
San Francisco

Pacific South – Dave Altshuler, Regional President

Regional Productivity Manager

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Productivity Consultant

Alex Scher 310-351-8180
Joe DeSantis 760-473-7024
Ty Cremer 626-240-8099
Kurt Campman 949-483-1076

Internal Business Development Consultant

Marques Sewell 314-875-3195
George Frazer 314-875-3175
George Frazer 314-875-3175
George Frazer 314-875-3175

Markets

Los Angeles, Woodland Hills
Orange County, South Bay
San Diego
Orange County, Valley

Regional Lending Manager

Jason Silberstein 347-463-6875

Regional Lending Director

Gunjan Nanda 818-564-5139
Amy Howe 760-421-9138
Ali Vaghefi 310-683-8002
Bryan Parkinson 949-514-2766
Kevin Laursen 424-202-1474
Open RLD TBD
Open RLD TBD
Open RLD TBD

Markets

Valley
San Diego
South Bay
Orange County
Los Angeles
San Diego
Orange County, South Bay
Los Angeles

Southeast – Joel Glasco, Regional President

Regional Productivity Manager

Dani Wright 404-234-1478

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Luke Sparrow 864-979-5004
Michael Brady 314-779-4727
Dani Wright 404-234-1478

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Danielle Peterson 314-875-3871
Danielle Peterson 314-875-3871
Danielle Peterson 314-875-3871

Markets

AL, LA, Greater GA
Atlanta, SC
Mid-South, Nashville
Savannah – Hilton Head

Regional Lending Manager

John Malloy 404-664-1520

Regional Lending Director

Taylor Seffels 803-609-7853
Shawn Haider 314-875-1105

Markets

Atlanta, SC
AL, LA, TN, GA

Southwest – Terry Chase, Regional President

Regional Productivity Manager

Travis Wilson 312-208-6820

Productivity Consultant

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Jenisteen Davier 832-840-7035
Will Giddens 480-490-5708
Gabe Kern 405-517-9213
Travis Wilson 312-208-6820

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Sue Toland 314-875-3199
Kent Randle 314-875-3190
Sue Toland 314-875-3199
Kent Randle 314-875-3190

Markets

Dallas, Lone Star
Houston, Austin, NM
Desert
OK-AR, A.R.T.E.X
Fort Worth

Regional Lending Manager

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Dan Prostrullo 866-731-1357
Paul Gallardo 623-738-7809
Keitha Goodwin 512-971-0087
Shawn Haider 314-875-1105
Open RLD TBD

Markets

Houston
AZ, Las Vegas
San Antonio, Austin
OK, AR, East TX, NM
Dallas, Fort Worth