



## KIM STRINGER

*Insurance Specialist*

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In her role as an insurance specialist with Crump Life Insurance Services, Kim Stringer assists financial professionals to formulate most suitable life insurance, disability and long term care solutions for their clients. Kim uses a thorough discovery process and by analyzing the clients' objectives and needs, she assists the financial advisor throughout the decision process.

Prior to joining Crump, Kim worked as a licensed sales agent with Truist Life Insurance Services, identifying life, disability and long term care insurance solutions. Kim also held various internal sales roles at major insurance carriers, in which she became experienced in retirement planning, and advanced markets topics such as executive bonus and cross sell purchase. In the early part of her career, Kim was a licensed practical nurse and also taught language arts and college prep courses.

Kim has a bachelor's degree in education and English with a concentration in philosophy from the University of North Carolina at Charlotte. She has her property and casualty, life and health, and Series 6 and Series 63 licenses. Originally from Dayton, Ohio, Kim currently resides in Charlotte, North Carolina. In her free time, she enjoys travel, yoga and creative writing and has two grown daughters.

## About Crump

Crump Life Insurance Services, a leading third party distributor and service provider of insurance and retirement products, is part of Truist Insurance Holdings, Inc., the seventh largest insurance broker in the world.\* Crump supports the distribution of life, annuity, long term care, linked benefits, disability, and health products with the industry's premier sales and back-office support and technology services, marketing under the following brands: Crump, Truist Life Insurance Services, RiskRighter, Tellus and TIME.